

Dear Colleague,

**Greetings from FTKMC**

Financial markets in India are in a rapid growth mode. The Indian financial system stands out as unique among developed and emerging markets because of its business growth, adoption of international standards, efficient use of technology, and introduction of extensive delivery and distribution systems. Financial markets in India are also emerging as the largest employment generator, harnessing the country's distinct advantage in the growth of the service industry.

The pace and diversity of growth of the financial markets warrants diverse range of skill-sets and expertise. Although mainstream educational institutions have expanded significantly in conducting courses related to financial markets, practice-oriented knowledge is still found to be wanting. It is to fill this gap that **Financial Technologies Knowledge Management Company (FTKMC)** has designed **Winter School in Financial Markets Practice**, a unique, two-week, market-driven, practice-oriented residential programme providing first-hand experience of working with financial markets. The salient features that distinguish the programme include:

- Exclusive focus on practices in financial markets ecosystem
- FTKMC's close access to the exchange industry and Indian and global financial markets
- Visits to financial institutions and consultations with finance professionals
- Modules are taught by industry experts and practicing professionals
- Exposure to explore various emerging professions in financial markets ecosystem
- Visits and interactions with mainstream financial experts open up employment opportunities
- Directory of students circulated widely in the financial services industry

In order to make this programme a rich blend of academic-industry partnership, it is offered jointly by FTKMC and National Institute of Industrial Engineering (NITIE), a leading Government of India management education institution. Please visit [www.ftkmc.com](http://www.ftkmc.com) and [www.nitie.edu](http://www.nitie.edu) for more information.

I am happy to enclose a brief report on the proceedings of Winter School offered during January 18 to February 2, 2010. We thank all our partner institutions and organizations that facilitated marketplace visits and also considered the participants for internship and recruitment.

I have great pleasure in welcoming you to a dialogue on making this programme a mutually rewarding experience and explore institutional alliances and academic partnerships. Kindly let me know or my colleague Ketul Contractor ([ketul.contractor@ftkmc.com](mailto:ketul.contractor@ftkmc.com) / 9930267645) for any assistance and information to facilitate forging an alliance.

I look forward to hear from you.

With best regards,

Dr Bandi Ram Prasad  
President

**Financial Technologies Knowledge Management Company**

Exchange Square, 1st Floor, Suren Road, Chakala, Andheri (East), Mumbai - 400093, India. • Tel: +91 22 6731 8819 • Fax: +91 22 6726 9541 • Email: [bandi.ramprasad@ftkmc.com](mailto:bandi.ramprasad@ftkmc.com) • Website : [www.ftkmc.com](http://www.ftkmc.com)

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