



■ **KNOWLEDGE** *for* **MARKETS** ■

*A Financial Technologies Group Initiative*

P R E S E N T S

**WINTER  
SCHOOL**

**FINANCIAL  
MARKETS**  

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**POLICY AND PRACTICE**

A brief report on Winter School held during January 18 - February 2, 2010



*A dialogue on commodity markets*

# WINTER SCHOOL

## FINANCIAL MARKETS POLICY AND PRACTICE

### Introduction

Modern financial markets are most vibrant and diversified. Expanding asset classes, evolving market structures, innovations in products and services, enterprise solutions in managing risk, numerous opportunities for investors and other stakeholders, among others govern the growth of financial markets.

Domestic financial markets in every country are shaped and influenced by a wide range of factors, including global best practices. However, growth of the markets, to a great extent, is determined by the overall quality of the markets. A rich mix of regulatory rigour complemented by a robust market intermediation makes Indian financial markets most vibrant and growth-oriented.

Winter School in Financial Markets Practice, conducted jointly by Financial Technologies Knowledge Management Company (FTKMC) and National Institute of Industrial Engineering (NITIE), a premier management education institution in India, is designed with the objective to provide cutting-edge knowledge on policy and practice in financial markets. The course modules developed for the programme have greater thrust and focus on the practice aspects in financial markets, aimed at empowering the participants with greater knowledge and insights on the functioning and operations of financial markets. The programme was conducted by faculty drawn from operational experts in the financial markets industry.

We acknowledge our grateful thanks and appreciation to NITIE for the joint initiatives made in this regard, the management of MCX and MCX Stock Exchange for providing the support, faculty representing various institutions for interacting with the students, and institutions that have lent support for study visits by students.

We seek the cooperation and support of financial institutions as well as academic and research institutions in strengthening Winter School, which could make meaningful contributions towards strengthening education and skills in the financial services industry.

Dr Bandi Ram Prasad  
President, FTKMC





*Inaugural function*



*Valedictory function*

## Winter School in Financial Markets Practice

Financial Technologies Knowledge Management Company (FTKMC), a leading provider of knowledge solutions in financial markets, and National Institute of Industrial Engineering (NITIE), a premier Indian institute engaged in Management and Industrial Engineering education (ranked amongst the top five management institutes in the country by Business World 2009), collaborate to offer a unique programme: Winter School in Financial Markets Practice.

Winter School in Financial Markets Practice is an innovative programme jointly designed by FTKMC and NITIE to provide students of management and finance and other professionals with first-hand experience of working with financial markets and learning from the professionals managing these markets.

Salient features that make Winter School a unique experience in learning and practice include:

- Get a first-hand experience of the working of financial markets and institutions such as stock exchanges and commodity exchanges, clearing corporations, spot market and futures market, information networks, etc.
- Interact with industry leaders, practitioners, and regulators in the realm of financial markets, including policy makers, banks, market intermediaries, and other related institutions.
- Study closely the working of various processes of the market, including price discovery, risk management, market surveillance, and securities settlement.
- Participate in simulated trading across various asset classes and insights on trading platforms and related products.
- Learn the importance of financial data and various products designed from it. Use of real-time data and various applications.
- Study the role and functions of market intermediation and various business opportunities in market intermediation.
- Explore various opportunities for business and professional development in financial markets.

**Winter School is a unique occasion to experience *live* financial markets, visit marketplaces, and understand the mechanics that drive them.**



**Ketul Contractor**  
Programme Director  
Domain Expert, FTKMC



**Dr M Venkateshwarlu**  
Programme Director  
Associate Professor of Finance, NITIE



*A session in progress*

# Programme Coverage

The genesis of Winter School in Financial Markets Practice is to develop a talent pool for meeting the growing demand for professionals with inter-disciplinary understanding of financial markets. Winter School is designed in extensive consultation with market professionals and practitioners to provide a wide range of perspectives on financial markets practice. The coverage of Winter School broadly consists of:

## **Financial Markets at Work**

- Introduction to key institutions in financial markets
- Various aspects of the functioning of financial markets
- Structure and organization of major financial market institutions

## **Process Flows and Emerging Technologies**

- Process flows in financial markets operations—trading and execution, securities settlement, risk management, surveillance, supervision of market intermediaries, front and back office functions of the exchanges and brokers, regulatory compliance, among others
- Next generation trading platforms and impact of technology advances in financial markets

## **Building Business and Designing Products**

- Business development in financial markets, delivery and distribution systems, sales and marketing, client servicing, and communication
- Expanding asset classes and innovations in product design

## **Working with Regulation and Compliance**

- An overview of regulatory measures governing financial markets
- Compliance standards and requirements; regulations pertaining to exchanges and intermediaries and relevant compliance processes and procedures
- Investor protection

## **Interacting with Investors**

- Significance of domestic and institutional investors
- Approaches to investing in financial markets; recent trends and emerging developments in institutional investment; standards and benchmarks; practices and procedures in institutional investment

## **Forging Global Relationships**

- Importance of global relationships in financial markets
- Profiles of leading institutions in the world and what makes them globally competitive and prominent
- Leading financial market institutions in emerging markets



*A briefing on Central Banking at Reserve Bank of India*



*Understanding the functioning of stock exchange at Bombay Stock Exchange*



**U R Bhat**  
*Managing Director  
 Dalton Capital Advisors (India) Pvt.Ltd  
 Inaugural Address*



**Deena Mehta**  
*Managing Director  
 Asit C Mehta Investment  
 Intermediates  
 Valedictory Address*



**Lamon Rutten**  
*Managing Director & CEO  
 MCX*



**U Venkataraman**  
*Chief Executive Officer  
 MCX- SX*



**Miten Mehta**  
*Director - Communications  
 Financial Technologies (India) Ltd*

snapshots of faculty

### **Emerging Trends in Financial Markets**

- Exchange industry: scoring over OTC markets
- Innovations in resource mobilization, resource reallocation and wealth creation
- Changing risk appetite and investment patterns
- Credit markets and credit derivatives

### **Spreading Awareness and Financial Literacy**

- Importance of financial literacy and global overview of programmes for development of financial literacy
- Measures taken in India to promote financial literacy and education
- Role of exchanges and intermediaries and initiatives of the government and regulatory agencies in strengthening financial literacy and investor awareness

### **Professional Opportunities in Financial Markets**

- What makes a successful professional in financial markets; characteristics and features of a successful professional
- Profiles of professionals who made unique contributions to the growth of the financial markets from a cross-section of segments, including policy, regulation, market development, exchanges, and intermediaries
- Expanding expectations for multi-disciplinary and cross-functional expertise from financial markets professionals
- Preparing for high-end career opportunities in global financial markets

### **Orientation and Exposure Tour**

- Exchanges
- Mandis and warehouses
- Market regulators and policy makers
- Market institutions and intermediaries

### **Learning Outcomes**

- Insights into the functioning of global financial markets
- Understanding the interlinkages amongst the global markets and various asset classes
- Ability to manage multi-asset portfolio
- Skill-sets to design and implement trading, hedging, and investment strategies
- Acumen to spot opportunities for enterprise development
- Competencies for meeting emerging career opportunities in global financial markets

### **Who Could Attend**

- Students pursuing management, finance, and economics
- Faculty/Research staff of academic institutions
- Professionals working in entry and mid-management levels
- Independent analysts



*Dealing strategies at Angel Broking*



*Simulated trading*



**Dr V Shunmugam**  
Chief Economist  
MCX



**Sameer Kamath**  
Senior Vice President & Head,  
Corporate Planning, Business  
Intelligence & Investor Relations  
Motilal Oswal Financial Services Ltd



**Uday Tardalkar**  
Vice President - Operations  
Tata Securities Limited



**Dr Jinesh Panchali**  
Senior Vice President  
FTKMC



**Latika Kundu**  
Head-Market Operations  
MCX-SX

snapshots of faculty



**Naveen Mathur**  
Associate Director - Commodities &  
Currencies  
Angel Broking



**Mehernosh Mullan**  
Asst. Vice President  
NBHC



**Dr M Venkateshwarlu**  
Associate Professor of Finance  
NITIE



**Swami Advaitanandaji**  
Chinmaya Mission  
Tata Cultural Trust



**Shalaka Gadekar**  
Group Head - Human Resources  
Financial Technologies (India) Ltd



*Discourse on spirituality and personality development*



*A visit to post-harvest handling facility*



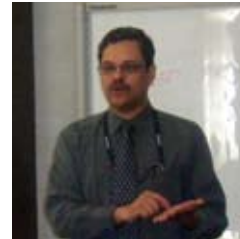
*A lecture in progress*



*Presentations*



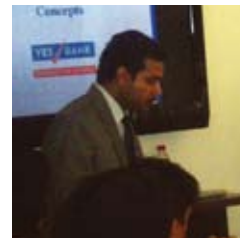
**R Natarajan**  
*Asst. Vice President (Derivatives)  
The Clearing Corporation of India*



**Subramanian Ayyar**  
*President – Bancassurance  
Distribution and Corporate  
Development, Innovation &  
Strategy  
YES Bank*



**Satish Kumar Gopalkrishnan**  
*GEVP  
Financial Markets Operations  
YES Bank*



**Binoj Vasu**  
*EVP & Chief Learning Officer  
Human Capital Management  
YES Bank*



**Venkat Giridhar**  
*Domain Expert  
FTKMC*

snapshots of faculty



**Abhinav Chopra**  
Domain Expert  
FTKMC



**Shrikant Koundinya**  
Domain Expert  
FTKMC



**Amit Shewale**  
Vice President  
Kotak Mahindra Bank Limited



**Setu Shah**  
Vice President, Communications  
MCX-SX



**Aranha Roy**  
Programme Coordinator and  
Protocol Officer  
Bombay Stock Exchange Ltd



*An overview of banking operations at YES Bank*



*Animated discussions at NITIE campus*

## Domain Experts

January 18 - February 2, 2010

(In alphabetical order)

**Abhinav Chopra**

Domain Expert  
FTKMC

**Alpana Killawala**

Chief General Manager  
Dept of Communications  
Reserve Bank of India

**Amit Shewale**

Vice President  
Kotak Mahindra Bank Limited

**Aranha Roy**

Programme Coordinator and  
Protocol Officer  
Bombay Stock Exchange Limited

**Asheesh Maroo**

EVP & Country Head  
Business Banking Risk  
YES Bank Ltd

**Ashish Nigam**

Head-Fixed Income  
Religare Asset Management

**B Narasimhan**

Vice President  
Karvy Computer Share Pvt. Ltd

**Dr Bandi Ram Prasad**

President  
FTKMC

**Bhawani Singh Kadyan**

Global Markets India  
Morgan Stanley

**Binoj Vasu**

EVP & Chief Learning Officer  
Human Capital Management  
YES Bank Ltd

**Chittaranjan Rege**

Vice President - PKMT  
MCX

**Deena Mehta**

Managing Director  
Asit C Mehta Investment  
Intermediates

**Deepak Mehta**

Vice President - PKMT  
MCX

**G Raghuraj**

Deputy General Manager  
Reserve Bank of India

**G V Nadhnael**

Economist  
Reserve Bank of India

**Garima Singh**

Regional Manager  
Quality Assurance  
NBHC Limited

**Dr Jinesh Panchali**

Senior Vice President  
FTKMC

**K Seshachalam**

Senior Vice President - Legal  
MCX-SX

**Kishor Mahale**

Chief Manager - Operations  
NBHC Limited

**Lamon Rutten**

Managing Director & CEO  
MCX

**Latika Kundu**

Head of Operations  
MCX-SX

**Dr M Venkateshwarlu**

Associate Professor of Finance  
NITIE

**Mahendra B Kulye**

Asst. General Manager  
Quality Assurance  
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**Mehernosh Mullan**

Asst. Vice President  
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Deputy Manager  
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**Naveen Mathur**

Associate Director  
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Angel Broking

**Nitin Puri**

Vice President - PKMT  
MCX

**P P Kaladharan**

Chief Technology Officer  
MCX

**Parminder Singh Rattan**

Senior Assistant - IT Operations  
Bombay Stock Exchange Limited

**Praful Katta**

Credit Analyst  
Global Analytical Centre  
CRISIL Limited

**Pravin Sawant**

Asst. Vice President  
Human Resources  
MCX-SX

**R Natarajan**

Asst. Vice President - Derivatives  
The Clearing Corporation of India

**Ranjith Singh**

Manager - PKMT  
MCX

**Dr Raosaheb Mohite**

Domain Expert  
FTKMC

**Rupesh Dalal**

Asst. Vice President - PKMT  
MCX

**Sameer Kamath**

Senior Vice President & Head,  
Corporate Planning, Business  
Intelligence & Investor Relations  
Motilal Oswal Financial Services  
Ltd

**Sameer Kulkarni**

Head of ALM Treasury  
BNP Paribas

**Satish Kumar**

**Gopalkrishnan**  
GEVP – Financial Markets  
Operations  
YES Bank Ltd

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Professor of Finance  
NMIMS

**Sunny Sureka**

Deputy Manager  
Knowledge Management  
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Tata Securities Limited

**Umesh Shirukar**

Chief Manager - Operations  
NBHC Limited

**Dr V Shunmugam**

Chief Economist  
MCX

**VBS Reddy**

Associate - Marketing Initiatives  
TickerPlant Infovending

**Venkat Giridhar**

Domain Expert  
FTKMC

## Participants

January 18 - February 2, 2010

(In alphabetical order)



**Anamika Tarafdar**, 21, has a degree in computer science from Panjab University. She is pursuing MBA from Chitkara University. She wants to make her career in Marketing. She likes singing, painting, and would like to take up writing.



**Atul Saini**, 21, is a commerce graduate from Panjab University. He is pursuing MBA from Chitkara University. He wants to take up a career in the FMCG sector. He loves music and played table tennis at district level.



**Ankur Bhatia**, 21, is a commerce graduate with first division from Guru Nanak Dev University. He is pursuing MBA from Chitkara University. He wants to be a Portfolio Manager or Investment Advisor in financial markets. His favourite game is cricket.



**Darshan Singh**, 21, is an economics graduate with first division from Panjab University. He is pursuing MBA from Chitkara University. He wants to take up a career in the analytical or technical field of financial markets. He has a keen interest in computers.



**Ankush Bhatnagar**, 20, is a commerce graduate from Panjab University. He is pursuing MBA from Chitkara University. His primary area of interest is the stock market. He loves listening to music and playing football.



**Harkirat Kaur**, 21, is a commerce graduate with first division from Panjab University. She is pursuing MBA from Chitkara University. Her primary area of interest is the Forex market. She loves music, art and craft, cooking, and travelling.



**Inderpreet Singh Gaba, 21**, is a commerce graduate with first division from Panjab University. He is pursuing MBA from Chitkara University. He wants to take up a career in Marketing/ Finance. He loves music and plays cricket.



**Manjit Gogoi, 21**, holds a BCA degree with first division from CSHTM, Punjab Technical University. He is pursuing MBA from Chitkara University. He is interested in research and analysis, especially technical. He loves listening to music, cycling, cooking, and travelling.



**Isha Kakkar, 23**, holds a BTech degree with distinction from Kurukshetra University. She is pursuing MBA from Chitkara University. Her primary areas of interest are trading and banking. She loves music, travelling, and art and craft.



**Meenu Goswami, 20**, is a commerce graduate from Rajasthan University. She is pursuing MBA from Chitkara University. Her primary areas of interest are banking and capital market. She loves music and enjoys driving in the night. She plays badminton.



**Kanchan Sharma, 21**, is a graduate in BSC IT. She is pursuing MBA from Chitkara University. Her primary areas of interest are Banking and Insurance.



**Navpreet Singh, 22**, is a commerce graduate with first division from Guru Nanak Dev University. He is pursuing MBA from Chitkara University. His primary area of interest is consultancy services. His favourite games are cricket and chess.



**Nitika Garg**, 23, holds a BTech degree in computers with 74 percent marks from Institute of Engineering and Emerging Technologies (IET), Baddi. She is pursuing MBA from Chitkara University. She loves music, socializing, and watching movies.



**Paritosh Sachdeva**, 21, has a degree in Computer Application from Panjab University. He is pursuing MBA from Chitkara University. He wants to make his career in Marketing of Financial products. He plays computer games in his free time.



**Palak Bhardwaj**, 23, is an engineering graduate with first division from Punjab Technical University. She is pursuing MBA from Chitkara University. She wants to take up a career in Marketing. She worked as a software engineer for one year.



**Parminder Kaur Bal**, 23, holds a BTech degree with distinction from Punjab Technical University. She is pursuing MBA from Chitkara University. Her primary areas of interest are trading and market analysis. She loves music and plays volleyball.



**Palak Madan**, 20, is a commerce graduate with first division from Kurukshetra University. She is pursuing MBA from Chitkara University. Her primary area of interest is the Banking sector. She loves playing Sudoku and badminton.



**Rahul Gupta**, 20, holds a BCA degree with first division from Panjab University. He is pursuing MBA from Chitkara University. His primary areas of interests are branding, advertising, and corporate communications. His favourite games are cricket and snooker.



**Robbin Singh Sethi**, 22, is an arts graduate with first division from Government College, Chandigarh. He is pursuing MBA from Chitkara University. He has participated in many co-curricular activities like Business Quiz and Singing Talent Hunt. He is also a budding poet.



**Shailender Chaudhary**, 22, is an economics graduate from Government College, Chandigarh. He is pursuing MBA from Chitkara University. He wants to take up a career in Marketing. He likes reading and playing guitar.



**Saagar Bhanot**, 23, is a commerce graduate with second division from Panjab University. He is pursuing MBA from Chitkara University. His primary areas of interest are trading and market analysis. He loves music and cricket.



**Shruti Puri**, 21, received her BSc (biotech) degree with first division from Panjab University. She is pursuing MBA from Chitkara University. Her primary area of interest is the Banking sector. She likes listening to music and watching cricket.



**Sandeep Singh**, 22, is a graduate in commerce with second division from Panjab University. He is pursuing MBA from Chitkara University. He represented Chandigarh at national level hockey tournament. As an NCC cadet, he attended various national level camps.



**Shweta Pandey**, 22, holds a degree in Arts (maths & economics) from Panjab University. She is pursuing MBA from Chitkara University. She likes travelling, listening to music, and painting. She is also pursuing diploma in Finance from NIIT, Chandigarh.



**Sumant Asthana**, 22, is a commerce graduate with first division from Guru Nanak Dev University. He is pursuing MBA from Chitkara University. He wants to be a technical analyst in financial markets. His favourite game is cricket.



**Varun Bhardwaj**, 21, is a commerce graduate with second division from Panjab University. He is pursuing MBA from Chitkara University. He loves music and has been playing table tennis in state, zonal and district levels. He has one-year experience in the Insurance sector.



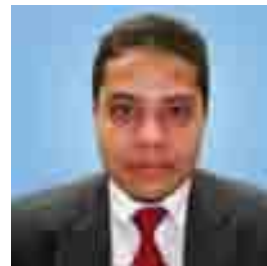
**Tanya Sharma**, 21, is a commerce graduate with second division from Panjab University. She is pursuing MBA from Chitkara University. Her primary areas of interest are branding, advertising, and corporate communications. She loves music, driving, and skating.



**Varun Kalia**, 21, is a commerce graduate with first division from Guru Nanak Dev University. He is pursuing MBA from Chitkara University. His area of interest is financial marketing. His favourite games are volleyball and snooker.



**Tarandeep Kaur Dhandi**, 21, is a graduate in Business Administration with first division from Graphic Era Institute of Technology. She is pursuing MBA from Chitkara University. Her primary areas of interest are currency and bullion markets. She loves music and dance.



**Varun Kapoor**, 21, is a graduate in Computer Application from Panjab University. He is pursuing MBA from Chitkara University. He wants to make his career in Financial Marketing. He loves listening to music and playing squash.



**Dr. Sandhir Sharma, 36,** is a postgraduate in Business Management from Panjab University. He received PhD in Corporate Strategies from MGKVP, Varanasi. Dr. Sharma is serving as Professor at Chitkara Business School. He has around ten years of experience in teaching and five years of experience in industry.



**Josef Stauber** holds a diploma (equivalent to Masters) in economics from Regensburg University, Germany. He has also done research studies in Mexico. He was the technical advisor for GTZ 'Sino-German Asset and Equity Market Reform Project' at the Tianjin Property Rights Exchange (TPRE) in Tianjin, China.



**Smarajit Sen Gupta, 32,** is a First-Class-First Gold Medalist and University Medalist MBA with specialization in Finance from Bengal Engineering and Science University. He has over seven years' teaching experience. He loves cycling and swimming.



**Ravi Kumar Shadija, 29,** is a postgraduate in commerce from Pandit Ravi Shankar University, Raipur. He handles the financial activities of his family business of trading of iron ore crushers. He is also one of the directors of Crazy Infotech Ltd. He loves reading.



## Reflections

*"Winter School in Financial Markets practice conducted by FTKMC opened the doors of knowledge of financial markets for all of us. It was a life-transforming experience for us."*

**– Saagar Bhanot**



*"There is no better place to understand financial markets at this time than Winter School in Financial Markets Practice. The experience was one of its kind right from the sessions to the visits and the logistics organized."*

**– Anamika Tarafdar**

*"Winter School in Financial Markets Practice conducted by FTKMC was a great learning experience since it acquainted us with financial markets through a practical approach, clearing the theoretical concepts."*

**– Parminder Kaur**



*"Winter School in Financial Markets Practice was a transforming phase in our lives as we all gathered great amount of knowledge and look forward to make forage for ourselves in the financial arena."*

**– Robbin Singh**

*"Winter school in Financial Markets Practice was the best experience I have ever had in my life. I enjoyed every single aspect of the programme."*

**– Tarandeep Kaur**





*"We have undergone a metamorphosis on the knowledge front and in our perspectives after attending Winter School in Financial Markets Practice. The programme inculcated a renewed interest in financial markets and will lead us to a new world of opportunities."*

**– Darshan Singh**

*"The Winter School programme is a great initiative. I learned not only about various asset classes and financial markets but a lot about interpersonal relationships. It equipped me with skills to tackle different and difficult situations in life."*

**– Sandeep Singh**



*"Winter school in Financial Markets Practice provided us with immense knowledge and experience. This was a great programme to be associated with."*

**– Navpreet Singh**

*"My heartiest congratulations to FTKMC for conducting Winter School in Financial Markets Practice. The programme was comprehensive, practical and experiential in nature."*

**– Dr. Sandhir Sharma**



# Programme Details

## Duration and Certification

The duration of Winter School is two weeks. Joint certificate of participation by FTKMC and NITIE

Venues

### FTKMC Training Centre

Exchange Square, 1st Floor, Suren Road, Chakala  
Andheri (East), Mumbai – 400 093  
Maharashtra, India

### NITIE Campus

Near Vihar Lake  
Powai  
Mumbai – 400087, Maharashtra, India

## Accommodation

Accommodation (air-conditioned room) will be provided at MDP Block of NITIE overseeing the scenic Vihar Lake. NITIE campus, which spreads over 63 acres, is located in one of the most picturesque surroundings of Mumbai flanked by Powai and Vihar lakes. The campus is Wi Fi-enabled with state-of-the-art computing facilities, modern library, and ample recreational facilities.

## Registration

Each batch of Winter School will consist of about 30 participants. In view of the programme being interactive in nature and involves orientation visits to marketplaces, the number of participants in a batch is thus restricted.

Participants will be registered on first-come-first-serve basis. If any registration is received after the batch is full, the option will be given to join the subsequent batch. Candidates from a single institution could opt for a particular batch of their choice subject to availability of seats.

The Registration Form and more information on the programme are also available at [www.ftkmc.com](http://www.ftkmc.com).



*A view from MDP Block of NITIE*



## About FTKMC

Financial Technologies Knowledge Management Company (FTKMC), a leading provider of solutions and strategies in knowledge management in financial services industry, is uniquely positioned to capture the numerous aspects and developments in the financial markets to design innovative programmes in financial education.

FTKMC is a constituent of Financial Technologies Group (FT Group), which is among the global leaders in offering technology IP (Intellectual Property) and domain expertise to create and trade in next-generation financial markets that are transparent, efficient, and liquid—across all the asset classes, including equities, commodities, currencies, and debt. The FT Group operates one of the world's largest networks of ten exchanges connecting fast-growing economies of Africa, the Middle East, India, and South East Asia. The Group also has six ecosystem ventures to address upstream and downstream opportunities around exchanges, including clearing, depository, information vending, and payment gateway.

FTKMC works closely with some of the premier and growth-oriented financial institutions in India, including Multi Commodity Exchange, the No.1 commodity exchange in India; MCX Stock Exchange, the new stock exchange that has leadership in currency futures; National Spot Exchange for spot trading in agricultural commodities; National Bulk Handling Corporation, a premier company in the realm of warehousing; TickerPlant Infoventing, a distributor of real-time financial news; and Atom Technologies, which is emerging as a leader in mobile payment solutions. International exposure of FTKMC in financial education includes strong association with Singapore Mercantile Exchange, Singapore; Global Board of Trade, Mauritius; Bourse Africa, Botswana; Dubai Gold and Commodities Exchange, UAE; and Bahrain Financial Exchange, Bahrain.



## About NITIE

National Institute of Industrial Engineering (NITIE) is a premier Indian institute engaged in Management and Industrial Engineering education. NITIE was established as a National Institute in 1963 by the Government of India with the assistance of United Nations Development Programme through International Labour Organization.

NITIE offers two-year postgraduate programmes in Industrial Engineering, Industrial Management, Industrial Safety and Environmental Management, Information Technology Management, and also a Fellowship Programme of Doctoral level. NITIE has been conducting several short-term management development programmes in various areas of industrial engineering and management. Along with training and management education, NITIE is extensively engaged in industrial consultancy, sponsored projects, and applied research. NITIE has served industry for four decades now and its postgraduate curricula and management development programmes proudly reflect this symbiotic relationship.

NITIE faculty members, drawn from various basic disciplines, have diverse experience in business, industry and government, and thus are able to introduce new concepts, techniques, and programmes to meet the changing needs arising out of rapid technological development and socio-economic transformation.







# WINTER SCHOOL

## FINANCIAL MARKETS POLICY AND PRACTICE

### Programme Coordinators



**Giridhari Kawadker**  
Assistant Manager  
FTKMC



**Sonal Rathi**  
Sr. Executive  
FTKMC



**Suprabhat Kumar**  
Sr. Executive  
FTKMC



**Yogesh Kale**  
Executive - Creative Content  
FTKMC



PRESENTS  
GLOBAL  
FINANCIAL MARKETS  
**EXPOSURE PROGRAMME**

**GLOBEX**  
November 2010

**HONG KONG • SEOUL • SHANGHAI  
SINGAPORE • KUALA LUMPUR • BANGKOK**

**BACKGROUND**

India is emerging as a powerhouse in global finance. In addition to its rapid growth in domestic markets, the Indian financial sector is poised to play a significant role in regional and international finance. Its growing influence in global financial policy forums such as IOSCO, BIS and Financial Stability Forum and its aspiration to become an international financial centre will further enhance its standing and recognition in the world of finance.

**OBJECTIVE**

Growing maturity of Indian finance requires professionals with superior and diverse range of skill-sets and expertise. **Global Financial Markets Exposure Programme (GFM)** is an Executive Development Programme, designed to provide senior finance professionals with unique opportunities in grasping the functioning of the international financial markets in the rapid growth region of Asia. The programme is an endeavour to develop and prepare global financial experts from India, which is pertinent for Indian finance to chart its own growth as also engage in the global business.

**PROGRAMME**

**Global Financial Markets Exposure Programme** among others, will mainly consist of

- Lectures and presentations on emerging trends and developments in global finance by experts
- Meetings/interactions with policy makers, regulators, exchange officials and market participants
- Networking for establishing business linkages and exploring new opportunities
- Visit to leading financial institutions in various centres

The programme is for a two-week duration, which will provide enough scope to hold meetings and interactions with diverse range of professionals in six major financial centres in the Asia region.

For details, write to: [knowledgeformarkets@ftkmc.com](mailto:knowledgeformarkets@ftkmc.com)

**FTKMC**  
FINANCIAL TECHNOLOGIES KNOWLEDGE MANAGEMENT CO.

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Exchange Partner

**MCX** **SX**

India's New Stock Exchange

Systematic Development of Markets through

**INFORMATION > INNOVATION > EDUCATION > RESEARCH**

## THE STRATEGY DIALOGUE

A FINANCIAL TECHNOLOGIES GROUP INITIATIVE

Interactions with industry leaders on critical issues concerning economy and finance

## FINANCIAL MARKETS REVIEW

A platform bringing together professionals from diverse range of market segments to share their perspectives on issues of development of financial markets as also important aspects concerning regulation and market practice

## MARKETS MOTION

Briefings for Senior Management on business opportunities in financial markets



Short-term programmes for professionals and market intermediaries

## CATCH THE FUTURE

A dedicated website being developed for spreading knowledge on the futures markets



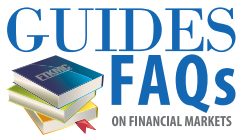
One-year diploma with special focus on financial markets practice, conducted in association with Indira Gandhi National Open University, the largest open university in the world with 2.5 million student enrolments

## UPDATES

Periodic reports on important developments in financial markets and emerging trends in market practices

## MCCP

MCX Certified Commodity Professional (MCCP), the most popular training and certification programme in commodity futures markets



Publications on various aspects of functioning of financial markets

## EXECUTIVE EDUCATION FOR EXCHANGE INDUSTRY PROFESSIONALS

Specialised programmes for senior professionals engaged in exchange industry

## GLOBAL FINANCIAL MARKETS EXPOSURE PROGRAMME

A programme for senior professionals on familiarisation with emerging business trends in international markets



First-hand experience of working with the financial markets and learning from the professionals managing these markets



For academic partnership, institutional alliances,  
group enrolment and registration, please contact:

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